# THE INDUSTRY LEADER IN





#### ISCO'S IRRIGATION EXPERTISE RUNS DEEP

When a golf course irrigation system breaks down, it disrupts play...bottom line. The turf starts to dry up and with it, the investment in the course. That's why a reliable irrigation system is so crucial. ISCO is the premier innovator in HDPE piping for golf course irrigation with nearly three decades worth of experience and expertise. No one understands the need for dependability and a solution that stands up to pressure better than we do.

When you partner with us to build an irrigation system, you're getting more than just an order form and a shipment date. You're getting an entire network of ISCO locations throughout North America. We have representatives across the country and there's no location we can't reach to offer prompt service and support backed by decades of experience.

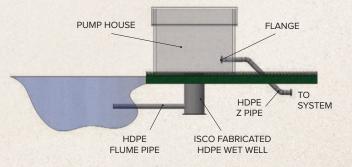
When you work with ISCO, you're also getting McElroy certified fusion technicians using best in-class maintained McElroy equipment to join the pipe and fittings for a leakfree performance that will last. Plus, you're getting our commitment to provide you with the local support you need - from training to fusion equipment rental to service throughout the 25-year warranty period and beyond.

#### **ISCO'S GOLF HERITAGE**

Flashback to 1987. Reagan and Gorbachev are meeting. Larry Mize beats Steve Ballesteros and Greg Norman to win the Masters and ISCO lays the first complete HDPE golf irrigation system at Quail Chase Golf Course in their hometown of Louisville, Kentucky. Today, nearly 30 years later, that innovative system is still operating like new. "Up until 1987, golf course irrigation relied on PVC pipe. That, of course, presented specific problems including cracking under compression," said Louis Miller, an agronomist who was part of the group that built Quail Chase. "Line hammer could also force cracking of the pipe and fittings under pressure surge. Being the first golf course to use HDPE took a leap of faith, but it's paid off in reduced maintenance costs, water bills and downtime. We wouldn't trust our course to anyone else."

HDPE pipe is joined together via heat fusion to form a solid connection capable of withstanding water hammer issues, freeze expansion and even soil movement. ISCO has long been an integral player in the HDPE industry, helping to advance the fusion process over the years. Over time, the use of HDPE on golf courses has only become more reliable. It's a system that will allow the staff to focus less on maintenance and more on important things around the course...like those little white balls flying around.

The advantages of HDPE in golf irrigation equipment were quickly recognized by the industry. Since 1987, we've installed systems at courses all over the world. In 2012 ISCO's founder, Jim Kirchdorfer, Sr. was the recipient of the Golf Course Builder Association of America (GCBAA) Don A. Rossi Award, which is presented to "an individual who has made a significant contribution to the game of golf and its growth." Today, his sons are proud to carry on the legacy of involvement with this great sport.







#### CHOOSE THE OPTION THAT FITS YOUR NEEDS

We understand connection is important...to your pump house, that is. At ISCO, we have a focus on custom fabrication. We can build a connection to any existing pump system and provide expert fusion technicians to make the joint solid and leak-free.

We're there where you need us: face-to-face to come up with a plan, in our plants across the country where we build custom fabrications, or right on site responding to critical needs. Our reach stretches across the country. We maintain a robust inventory of HDPE pipe to meet the requirements of your system in each of our locations nationwide.

Any company can say all this about themselves, but we've got the quality certifications to back up our product. We are an industry leader in quality, demonstrated by credentials from third party certifying bodies including ASTM International and AWWA. ISCO is also certified by Factory Mutual (FM) to provide FM products and has been ISO 9001 certified by NSF. Each certification requires robust Quality Management documentation and controls, including quality checks and periodic internal and external audits to ensure superior quality.

When it comes to fusion equipment, ISCO works hard to anticipate your needs. We provide the option of renting or purchasing your own McElroy fusion equipment. Our experts can train your staff how to use it – or handle any repair issue for you. We have a staff of master mechanics on hand and a library of parts available. We can even train your golf club maintenance team to troubleshoot and repair the McElroy fusion equipment on their own.

Whatever you need, whenever you need it - help is always just a phone call away on the ISCO Fusion Hot Line at 800-345-ISCO ext. 4790

#### **ISCO'S COMMITMENT**

While we operate on a global basis, ISCO maintains the foundation of our business in a family atmosphere. Our legacy is rooted in the golf irrigation industry. As one of the founding members of the GCBAA, we take pride in our heritage - and are committed to utilizing the latest technological advances in the design and construction of our irrigation products.

But more than anything else, we understand that no two projects are alike. Every job requires personal attention and a comprehensive solution. Our staff meets you on your turf, literally and figuratively.

### A WARRANTY YOU CAN COUNT ON

One final thought about warranties. Since HDPE is nearly indestructible, your ISCO system is warrantied for a full 25 years. But coverage doesn't matter much if the parts to replace a faulty component aren't immediately available - or you can't get a qualified technician on site right away. A warranty is only as good as the total system backing it up. While you will likely never need to use your ISCO warranty - it's reassuring to know that you're good for the next quarter century.

For more information on our warranty, ask an ISCO representative.

#### CALL THE PRO.

To learn more about how ISCO continues to revolutionize the golf irrigation industry with HDPE piping and fabrication technology, visit our website at **isco-pipe.com** or call us at **800-345-ISCO**.



## 8 REASONS TO CHOOSE ISCO:

- **1.** Most Experience In HDPE Irrigation Industry
- 2. Largest Network With Local Support Teams
- 3. Custom Pre-Fabrication To Minimize On-Course Disruption
- 4. Authorized McElroy Equipment Sales or Rental
- 5. Certified Fusion Technology Trainers And Staff
- 6. ISCO Fusion HotLine: 1-800-345-4726 x4790
- 7. On-Site Support Teams
- 8. Unmatched Commitment To Industry

## GO WITH THE PRO - ISCO.













